

Retracing the Alfresa Group's Steps

Guided by our Group Philosophy, “Alfresa creates a fresh life for all,” we have been targeting net sales of ¥2 trillion. Meanwhile, we have been building a Group management base and administration system in order to rapidly capture Group-wide synergies. This has involved measures such as personnel exchanges within the Group and the unification of information systems.

In October 2007, CS YAKUHIN CO., LTD. and RYUYAKU CO., LTD., headquartered in Aichi and Okinawa prefectures, respectively, joined the Alfresa Group. Furthermore, in order to respond to joint purchasing by hospitals and other institutions on a nationwide level, Alfresa Corporation entered all regions of Kyushu by establishing the Kyushu Sales Division in January 2008. With this move, the Alfresa Group now has an ethical pharmaceutical wholesaling network covering all regions of Japan except for Hokkaido. Our ethical pharmaceutical wholesaling business already boasts net sales in the top tier of the industry and we expect to soon achieve net sales of ¥2 trillion.

Average Sales Growth for the Pharmaceuticals Wholesale Market and Alfresa Group (Wholesaling Business)

