



Arata Watanabe

Representative Director & Chairman

“The Alfresa Group will steadily advance to
the next stage of growth.”

Guided by our Group Philosophy, “Alfresa creates a fresh life for all,” the Alfresa Group conducts a broad range of businesses with the social mission of supporting various aspects of medical care in Japan as a corporate group involved with people’s health.

To this day, we have grown significantly by putting a premium on the corporate cultures built up by Group companies and on strong relationships of trust with customers developed through business activities closely tied to local communities. We are also working to ensure a stable supply of pharmaceuticals and enhance

our reliability by actively expanding our network nationwide while pursuing higher efficiency.

In 2007, the Group formulated the “07-09 Medium-term Management Plan—Advancement and Expansion,” for the three-year period from April 2007 to March 2010, in order to drive further growth. The Group has worked as one to address the plan’s main strategic themes: “expansion of the Wholesaling business and pursuit of group synergy effects,” “solidifying the business base of the Manufacturing business,” “realizing the ‘Healthcare Consortium’ vision,” and “enhancement of



Denroku Ishiguro
Representative Director & President

Group-wide management base and administration system.”

In the fiscal year ended March 31, 2009, the plan’s second year, we achieved sales growth exceeding market expansion in a challenging business environment. On the earnings front, however, our performance still presents issues to be addressed.

Even so, we have made steady progress with measures to enhance our Group-wide management base, including reinforcing the Group-wide distribution system and promoting Group companies’ joint use of the backbone information system. Our efforts have also focused on forging strategic alliances with other companies, and enhancing the product line in the Manufacturing business, among other areas. In this manner, while working to expand business domains around the core ethical pharmaceutical wholesaling business, we are conducting legally compliant, transparent, and sound group administration, with the aim of demonstrating even more of our collective capabilities.

The Alfresa Group is striving to further enhance corporate value by continuing to actively invest in growth fields over the medium and long terms, and will steadily advance to the next stage of growth.

August 2009

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